



Community Connected Consulting

Consulting the KBS Way

KBS Consulting is more than the standard sales technique you've experienced with other insurance brokers. Our goal as a consulting firm is to help public entities maximize the impact of their resources. We seek to be your guide as you make the important and complex decisions that impact staff and their families.

KBS is excited to offer a number of consulting services:

- Health Consulting
- Energy Management Consulting
- Entry Level Driver Training
- Benefits and Compensation Consulting

Health Consulting

KBS Health Consulting works with customers to evaluate existing health insurance and benefits policies, providers, and practices to find the best solution for you. The KBS way is a path to better health benefits.

Step 1: Discovery

We work with your team to identify your needs. Defining existing or potential problems is key.



Step 2: Evaluation

Next is the heavy lifting of evaluating your current policies, providers, and practices. The KBS way is carrier agnostic and focuses on providing you with the best solutions available. We work with strategic partners in the insurance and healthcare industries to bring a depth of knowledge to our work.



Step 3: Action

The KBS team provides a full report and recommended the next steps to optimize your programs.

Energy Management Consulting

Natural gas markets are experiencing more turbulence now than in decades. Energy prices are skyrocketing, and public entities need to insulate themselves from rapid fluctuations in cost and natural gas availability. Our natural gas consortium has saved public schools over 40 million dollars since its inception and 13 million dollars in the last two years alone. With the KBS Energy Management Program, you will:

- Gain access to locked-in below-market gas rates that insulate you from the wild swings of the energy market and fluctuations in weather
- Be covered for liability for over or underestimated consumption
- Have all-in fixed costs excluding transportation fees from your local utility company, taking the work out of utility management
- Have fixed long-term budget controls that makes planning for the future easier

Entry Level Driver Training

For new Bus Drivers and CDL carriers to comply with federal regulations, there are approximately 30 topics that new Class B drivers will be required to complete, in addition to several passenger and school bus endorsement topics. Our consulting service fulfills all theory based requirements. KBS has partnered with the Kansas Association of School Boards to create an easy-to-use and fully compliant ELDT program for bus drivers and those who need a CDL passenger certification.

eMeeting Management

KBS' eMeeting Solution is custom-built for public entities and their boards. With an easy-to-use interface, automated process for maintaining records and documents, and built-in cyber-security, BoardBook is a must-have for boards looking to simplify meetings and keep track of their work.

Purchasing Consortium

Purchasing supplies for a public entity can be a complicated process full of state and federal bid requirements. To simplify the process, KBS has partnered with BuyBoard to give members access to a nationwide pre-bid purchasing portal that does the work for you. Make your next purchase with BuyBoard. Becoming a user is easy.